

RECIPIENT NAME:Massachusetts Technology Park

AWARD NUMBER: NT10BIX5570070

DATE: 05/23/2014

OMB CONTROL NUMBER: 0660-0037

EXPIRATION DATE: 6/30/2015

ANNUAL PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information

| | | |
|---|--|------------------------------------|
| 1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration | 2. Award Identification Number NT10BIX5570070 | 3. DUNS Number 147368641 |
| 4. Recipient Organization Massachusetts Technology Park 75 North Drive , Westborough, MA 01581-3335 | | |
| 5. Current Reporting Period End Date (MM/DD/YYYY) 12-31-2013 | 6. Is this the last Annual Report of the Award Period? <input type="radio"/> Yes <input checked="" type="radio"/> No | |
| 7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents. | | |
| 7a. Typed or Printed Name and Title of Certifying Official | 7c. Telephone (area code, number and extension) | |
| | 7d. Email Address | |
| 7b. Signature of Certifying Official | 7e. Date Report Submitted (MM/DD/YYYY): | |

OVERALL PROJECT PERFORMANCE INDICATORS

1. Please provide the following average cost figures for your project. Please review the instructions to determine how to calculate these figures. Write "0" in the second column and "N/A" in the third column if your project does not yet have this information. Depending on whether your project contains Middle Mile and/or Last Mile components, some metrics may not apply. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

| Cost Indicator | Average Cost / Speed | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information) |
|--|----------------------|---|
| Average cost per new mile (Middle Mile) | \$50,186.52 / mile | Based on the 950 route miles (of 954 expected final miles) completed as of Dec 31, 2013 and currently forecasted total cost of \$47,677,193.78 |
| Average cost per household passed (Last Mile) | 0 | N/A |
| Average cost per subscriber (Last Mile) | 0 | N/A |
| Maximum broadband speed advertised (Middle Mile) | 1 Gbps | For Ethernet services, we offer up to 1 Gigabit Ethernet. For wavelength services, we offer 10 Gigabit wavelength |
| Maximum broadband speed advertised (Last Mile) | 0 | N/A |
| Average broadband speed provided (Middle Mile) | 125 Mbps | Provisioned speeds (excluding wavelength services) range from 5 Mbps to 1Gbps. The average speed is based on 31 active Ethernet and Broadband services. |
| Average broadband speed provided (Last Mile) | 0 | N/A |

2. Please provide each facility name and type, the county where the facility is located, and census tract information for any facilities funded by your project during this annual reporting period. Report only facilities for which construction has been completed.

| Facility Identifier / Name | Facility Type | County | Census Tracts |
|----------------------------|---------------|--------------|---------------|
| See Addendum | See Addendum | See Addendum | See Addendum |

Add Facility

Remove Facility

3. Please identify (1) the total number of interconnection, peering, and/or transit agreements entered into during this annual reporting period; (2) the total number of agreements of each type that you are currently negotiating; and (3) whether you have denied any request for interconnection and if so, why. If you have not entered into any agreements, please write "N/A."

Interconnection Agreements (600 words or less)

1. 7
 2. 1
 3. No requests for Interconnection have been denied

Peering and Transit Agreements (600 words or less)

1. None at this time
 2. None at this time
 3. No requests for Interconnection have been denied

CAPACITY, UTILIZATION, AND CAPABILITY INDICATORS

4. Community Anchor Institutions: In the chart below, please provide information on the types of community anchor institutions capable of receiving service (i.e., anchor institutions connected to your network plus those passed by your network) as a result of BTOP funds.

| Type of Community Anchor Institution | Total Number Within Service Area | Type of Community Anchor Institution | Total Number Within Service Area |
|--------------------------------------|----------------------------------|--|----------------------------------|
| Schools (K-12) | 230 | Public Housing | 28 |
| Libraries | 141 | Other Institutions of Higher Education | 4 |
| Medical and Healthcare Providers | 62 | Other Community Support Organizations | 64 |
| Public Safety Entities | 375 | Other Government Facilities | 326 |
| Community Colleges | 9 | Total Community Anchor Institutions | 1,239 |

5. Please indicate the average increase in broadband speed provided to the community anchor institution customers as a result of your project, including a description of how this increase was calculated (600 words or less).

The average increase in broadband speed provided to the community anchor institutions (CAIs) is approximately 73 Mbps.

This figure is based upon each CAI using the lowest value from the Planned Speed Tier range and assumes that CAIs classified as "New" are considered to have a broadband speed of 0 Mbps and CAIs classified as "Improved" are considered to currently have broadband service at one speed tier one lower than their Planned Speed Tier.

Speed Tiers for this purpose are 1-19 Mbps, 20-49 Mbps, 50-99 Mbps, 100 - 999 Mbps, and 1Gbps+.

6. What retail services are being provided by this project? Please describe below. (600 words or less). As an attachment to this report, please provide pricing plans (in \$ per month) associated with each retail service. Retail services description:

MassTech only provides wholesale service via the MassBroadband123 network and therefore has no retail service descriptions or pricing plans.

7a. What network management policies (e.g., bandwidth limitations, traffic prioritization) are in place for the services provided by your project? 7b. Have you ever limited or blocked consumers from accessing any lawful content, service, service provider, or application, or prevented any consumers from attaching any legal device to the network? If so, please explain why (300 words or less)?

7a. None at this time

7b. No

8. If applicable, please provide the total number and the percentage of subscribers who have dropped the broadband service provided through this project (total number of households and/or businesses and the "churn rate") and the subscribers' reasons for discontinuing their service (600 words or less).

N/A

9. Please provide the following information regarding the number of fiber strand-miles:

| Total Number of Strand-miles | Total Number of Active Fiber Strand-miles Used by Recipient | Total Number of Leased Fiber Strand-miles | Total Number of Dark Fiber Strand-miles | Total Number of Strand-miles Being Built | | |
|------------------------------|---|---|---|--|--------|------|
| | | | | Active | Leased | Dark |
| 143,095 | 17,422 | 8 | 125,641 | 4 | 0 | 20 |

10. If you wholesale dark fiber, please list your wholesale customers and the number of fiber miles you currently are leasing to those customers:

None at this time

11. Please provide the following information regarding the facility collocation capacity:

| Total Facility (total square feet for all facilities) | Number of Square Feet Used by Recipient | Number of Square Feet Leased | Number of Square Feet Available |
|---|---|------------------------------|---------------------------------|
| | | | |

| | | | |
|-------|-------|---|---|
| 5,784 | 5,784 | 0 | 0 |
|-------|-------|---|---|

12. If you do not own collocation space, please describe how and where other network providers and/or customers interconnect with your network (600 words or less).

MassBroadband 123 has leased co-location space in 23 locations as noted in the Colocation Capacity Addendum. We have finalized the installation of equipment and connections to all Points of Interconnection nodes that will house interconnection equipment in our racks for third parties and last-mile providers.

While MBI does make space available within our racks for qualified service providers to install equipment for interconnection purposes, the number of rack units available for colocation varies by site. The square footage listed above is the amount of space occupied by MassBroadband 123 and no floor space is available at any site for 3rd party use.

13. To the extent that you have made any subcontracts or sub grants, please provide the number of subcontracts or sub grants that have been made to socially and economically disadvantaged small business (SDB) concerns as defined by section 8(a) of the Small Business Act, 15 U.S.C. 647, as modified by NTIA's adoption of an alternative small business size standard for use in BTOP. Please also provide the names of these SDB entities (150 words or less).

N/A

14. Please describe any best practices/lessons learned that can be shared with other similar BTOP projects (900 words or less).

Make-Ready

The Massachusetts Technology Collaborative ("MTC") and the Massachusetts Broadband Institute ("MBI") worked collaboratively, proactively, and aggressively with all utility pole owners and all third parties on the poles including cable providers, municipalities and private entities. Operations staffs from all companies were in regular communication on a weekly and often daily basis. Senior staffs from all companies met bi-weekly and company executives met on an as-needed basis. MBI was in regular communication with Government Relations staffs of the utility and cable companies. This strategy built strong support for MassBroadband 123 at all levels of the companies involved in the successful outcome of the project.

MBI held a variety of weekly project management meetings to oversee the make-ready process including weekly meetings that brought together joint pole owners. Typically each owner or third party preferred to manage their own make-ready work and they were uncomfortable meeting with joint owners and licensees. MBI understood from the start that collaborative project management would be required to stay on top of make-ready work on over 30,000 utility poles. MBI collected work progress trackers from each company and loaded them into one database so all parties involved in the make-ready work for a single pole could work together to clear roadblocks and work together on the same MBI identified priorities. MBI liaised among the various parties to mitigate problems, particularly in a situation where one company was road blocked by another.

Whenever possible, MTC executed agreements with municipalities, cable providers and other third parties to enable our builder to perform make-ready construction. If the pole owner knew that MTC's contractor was going to perform third party make-ready, they would release licenses before all the work was complete and allow MTC to perform the third party make-ready work in conjunction with installation of our cable. This required very close communication among all parties, but saved time and gave the contractor more flexibility in prioritizing where they work.

Construction

Regardless of how quickly licenses are issued, on a project of this size there are many issues that arise that can cause delays. MTC worked closely with our builder to find ways to mitigate delays and compress the schedule where possible. Some of the practices that have helped MassBroadband 123 to make up time in the schedule include:

- Beginning negotiations with utilities and railroads prior to final design completion
- Installing messenger strand ahead of fiber when there are not enough contiguous miles of licenses to install fiber. MTC fiber is typically stored on 20,000 foot reels and can not be cut arbitrarily. Strand is stored on smaller reels and can be cut as needed. This helped keeps crews working during lulls in licensing so they could stay on the project and not have to demobilize and then remobilize again at a later time.
- Partnering with a prime contractor with relationships and access to multiple vendors to assist with crew allocation
- Whenever possible, rodding and roping underground segments early in the project to avoid "work-arounds" required late in the project
- Utilizing directional boring instead of grass trenching can speed up environmental permitting and reduce restoration work
- Starting community anchor institution ("CAI") and point of interconnection ("POI") installation work prior to backbone fiber installation, so POIs and CAIs are ready to be connected by the time the fiber reaches them

DATE: 05/23/2014

15. Using the Excel spreadsheet template titled "Annual PPR CCI Addendum", please provide an updated list of Community Anchor Institutions (CAIs) that you have connected and plan to connect to your network.

16. Using the Excel spreadsheet template titled "Annual PPR CCI Addendum", please provide a list of community pairs that are receiving new or improved broadband service as a result of BTOP grant funds.

17. Please provide up-to-date network route maps in a single file, in a Google Earth compatible format (e.g., KMZ file).